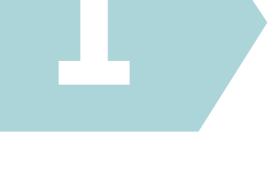
# MAKE SURE YOU HAVE THESE

# 4 TYPES

OF PERSONAL INSURANCE

Life is full of unexpected events, and it's important to have the right insurance every step of the way so you can remain financially protected from any unforeseen circumstances. Explore the four most important types of insurance that every person should have:



### In order to drive a vehicle, you will need insurance. It's essential to protect yourself against potential liability,

TYPICAL TERMS

• 6-Month or 1-Year

**AUTO INSURANCE** 

damage and other possible threats in the unfortunate event that you get into an accident.





## WHY YOU NEED IT Auto insurance is mandatory in most states





# Protects you against potential lawsuits

## 

### Provides payment help if your vehicle causes damage to another vehicle What's Covered

DAMAGE LIABILITY

**PROPERTY** 

Repairs to another vehicle **Average Coverage Amounts** 

\$5,000 - \$100,000 (including premiums)

**COMPREHENSIVE** COVERAGE Coverage caused by an event

other than an accident

What's Covered

### cash value, minus your deductible) **Average Coverage Amounts** \$192

Repair or replace your car (up to its

## **BODILY** costs to treat passenger or other 3rd party injuries caused by

## your vehicle What's Covered

Medical expenses for others involved in accident (not you)

**Average Coverage Amounts** • \$25,000 per person

injured in an accident • \$50,000 in claims for a single accident

UNDERINSURED MOTORIST

Reimbursement for a hit and run,

or when your car is struck by a

driver who doesn't have

UNINSURED/

insurance

What's Covered Repairs for your vehicle Medical expenses for you and passengers

**Average Coverage Amounts** 

• Per person: \$25,000 • Per accident: \$50,000

**HOMEOWNERS/** RENTERS INSURANCE

LEVELS OF COVERAGE

natural disasters or theft.

### Protects you legally from damage your vehicle causes another vehicle or object What's Covered Repair or replace your car (up to its cash value, minus your deductible)

**Average Coverage Amounts** \$596



### Doctor/hospital visits Surgery/X-rays

 Ambulance **Average Coverage Amounts** 

• \$1,000

With insurance options ranging from HO-1 through HO-8, there are various



event of natural disasters

**WHAT IT** 

COSTS

On average

and theft

Actual cash value

Replaces home/

possessions, while

accounting for possessions without depreciation deducting for depreciation

Replacement cost

Cost of rebuilding a

home and replacing

**PERSONAL** 

Stolen or

**BELONGINGS** 

What's Included

damaged assets

**Average Cost** 

50-70% of

dwelling

TEMPORARY LIABILITY HOUSING

What's Included

housing while a

damaged home

**Average Cost** 

is being repaired

20% of dwelling

**Temporary** 

What's Included

Protection if

someone gets

injured at your

**Average Cost** 

\$100,000-

\$500,000

home or causes

property damage

•\$•

**PAYMENTS** 

Treatment for

someone who

gets injured on

your property

**Average Cost** 

\$1,000-\$5,000

What's Included



### **DWELLING** What's Included Home and any attached

structures

**Average Cost** 

Full amount

needed to rebuild home

Theft and vandalism



Damage from vehicles

or aircraft

**STRUCTURES** 

What's Included

Standalone

**Average Cost** 

10% of dwelling

structures



# Fire and smoke

WHAT HO3 COVERS

The most popular homeowner's insurance policy is HO3, which protects you, your

family, your property and your belongings.





WHAT IT COSTS

Lightning, wind, hail,

Volcanic eruptions,

explosions, riots

and sleet

ice, snow, falling objects





**PERSONAL LIABILITY** 

Protection if someone gets

injured on your property

What's Included

or causes damage

**Average Cost** 

\$100,000

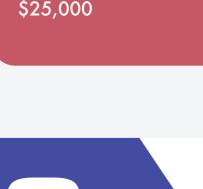
**LOSS-OF-USE** 

What's Included

**Average Cost** 

Full

### **PERSONAL PROPERTY** What's Included Destroyed, damaged or



TERMS TO KNOW

stolen assets

**Average Cost** 



• Deductible: You're responsible for these out-of-pocket

cover the copay and your policy may cover the rest.

pay, minus the amount your insurance plan will cover.

• **Premium:** Your monthly bill for health insurance.

• Copayment: Fixed fees for medical services. If you have a

routine doctor's appointment, for instance, you'll be required to

• Coinsurance: After your deductible has been met, coinsurance represents the percentage of the total cost you're required to

Low-deductible plans typically carry a higher premium, and

 Maximum Out-of-Pocket Amount: The maximum amount you will have to pay for covered health services in a year.

expenses before your plan begins to pay.

If you end up getting sick or injured, health insurance will help you afford any expense that comes your way. Health insurance can also help cover the cost of routine doctors visits, treatments and prescriptions.





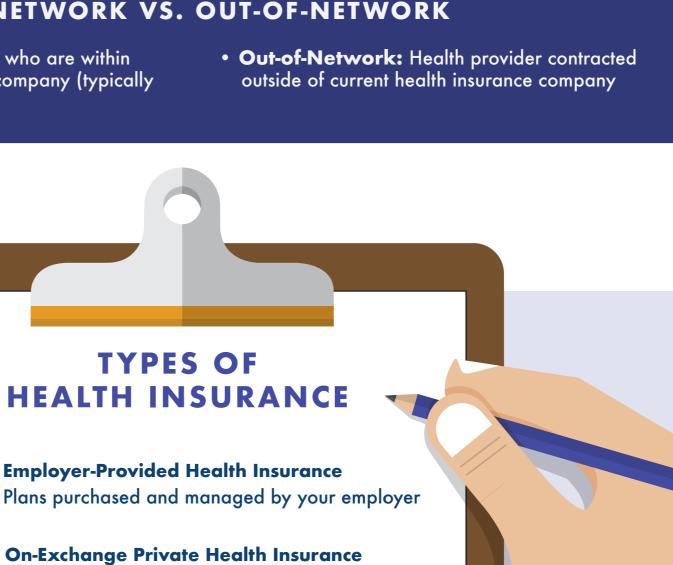
Depending on which health insurance policy you have, they can

help you cover the cost of the following services:



vice versa.

### 1. **Outpatient** care 2. **Emergency services** 3. 4. 5.



## • Supplements your family's or housemates' income and helps them afford basic needs Can help your loved ones pay off your personal debt or loans • Provides one last gift to a charity or foundation if they are listed as one of your beneficiaries

The money you pay for your life insurance policy. Your premium is

# TYPES OF LIFE INSURANCE TERM LIFE INSURANCE

Helps cover large expenses that will eventually end (e.g., college tuition, mortgage on a home you plan to sell or pay off)

• Provides coverage over a certain number of years (commonly 10, 20 or 30)

Death benefit is paid out in a lump sum if you die within the coverage period

• Beneficiaries can receive the full guaranteed death benefit at any point during coverage

Typically cheaper and has no cash value

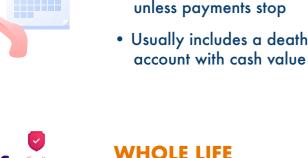
Premiums are same every year

Premiums may increase as you get older

Death benefit increases over the life of your policy

**INCREASING TERM** 

**LEVEL TERM** 



# Accumulates tax-deferred interest on cash value • Savings grow at a guaranteed rate

**GUARANTEED UNIVERSAL** 

**UNIVERSAL LIFE** 

- PERMANENT LIFE INSURANCE • Lasts for the duration of the policyholder's life, Usually includes a death benefit and investment
- Earns interest and cash value can depend on marketplace fluctuations May include flexible premiums that you can adjust throughout your lifetime

More affordable lifelong coverage often accompanied by a lower cash value



### For some policies, a portion of your premium is paid into an investment account that grows with interest over time. This is known as the cash value and can be withdrawn early if you choose to surrender

**CASH VALUE** 

your coverage or use it as a loan.

**BURIAL/FINAL EXPENSE** • Small death benefit that beneficiaries can use



Death benefits are guaranteed

Cash value can increase quickly



**Member FDIC** 

- Often includes a separate investment account INDEXED UNIVERSAL
- Ability to earn a fixed rate of return on cash value through a percentage of interest earned (participation rate)
  - Sources: Allstate, Nerdwallet, Valuepenguin, Investopedia, iii, eFinancial, Policygenius

Farmers State Bank

**COMMON TYPES OF COVERAGE** \*Note that types and minimum amounts of coverage vary by state.

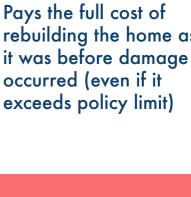
COLLISION INJURY LIABILITY **COVERAGE** Payment help so you can afford



# Most common:

- \$2,000 • \$5,000
- \$10,000 • \$25,000
- Consider homeowners or renters insurance to protect your home and your belongings from unfortunate events like







Power surge damage



Temporary housing for if

your property becomes suddenly uninhabitable

# WHY YOU SHOULD HAVE IT Helps cover the cost of routine and preventive care Medical emergencies without insurance coverage can send you far into debt



Plans sold on government or public healthcare

Marketplace provided by the Affordable Care Act

Plans sold directly by a health insurance company,

Limited healthcare coverage typically used if there is a temporary gap in coverage (usually one or

Federal health insurance program for Americans

exchanges, such as the Health Insurance

Off-Exchange Private Health Insurance

through a third-party broker or through a privately-run health insurance marketplace

**Short-Term Health Insurance** 

(ex: GAP)

two months)

**Medicare** 

over the age of 65

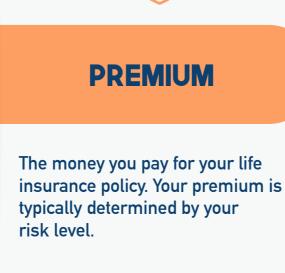


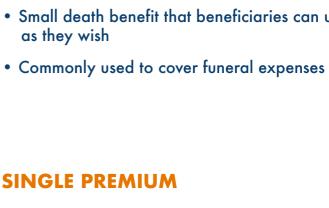
**DEATH BENEFIT** 

This represents the total amount

of money guaranteed to your

beneficiaries upon your death.





Entire premium is paid up front as a lump sum

Often accompanied by a waiting period

Visit **farmersstatebank.com** for more information

coverage types, which encompass 3 levels of protection: